

iPF | HUMAN RESOURCES
CONSULTING

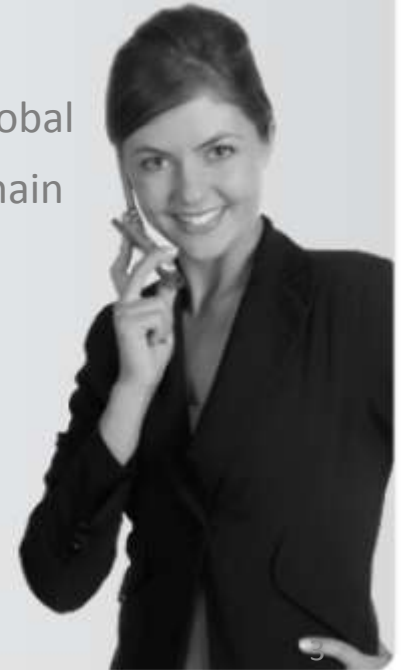
Company Profile

Jan 2010



Profile of IPF HR Consulting

- Strong Database for supporting Nationalization drive in respective GCC Country.
- Specialist Staffing Solutions Provider focusing on migrating talent from Asia & Europe
- Offices in ABU DHABI, BANGALORE, BAHRAIN, DUBAI & LONDON and growing...
- Reach to source candidates from different parts of the global market through its strong network and highly skilled domain expertise.
- Strong team of 70+ Principals, Senior Consultants, Researchers and Coordinators.
- Rich database over 2,00,000 validated profiles.



Vision

- To assist qualified and talented men and women to realize their full professional and personal aspirations by providing opportunities with professional employers who will value their skills and competence.



Mission

- We will achieve by using cutting edge technology, passionate people in our team and by remaining resourceful to our customers.



Values

- We are driven by integrity, commitment, hard work, rewards and the zeal to excel.
- Be honest, humane and proficient when dealing with clients or candidates.
- To instill importance of developing trust with client and candidates.



Verticals we Service

- Banking, Finance & Insurance
- IT & Telecom
- Consumer & Retail
- Industrial
- Real Estate & Construction



Services

- **Executive Search** (For “C” Level Hiring)
- **Contingency Staffing** (For Middle & Senior Management)
- **Advertised Selection** (For Middle & Junior management)
- **Watani** (Nationalization)
- **Resume Management** (For Volume Recruitment)
- **Interim Management** (For Top Management)
- **Turnkey Hiring** (Across Levels for new projects or Expansions)



Executive Search

- IPF Global Search provides senior-level executive recruiting services on a retainer basis for companies.
- IPF Search offers two main services:
 - Executive Search
 - Interim Management
- Successful closure of over 100 assignments out of which 30+ are for COO, CEO and Country Head positions.
- Search business team consists of 15 highly qualified professionals, including skilled and experienced Consultants, Analysts and Researchers.



CxO Search Process



Contingency Staffing

- Addresses requirements for Middle / Junior Management staff.
- Leveraging on growing database of over 2,85,147 validated professionals who seek career enhancing opportunities through IPF in different career streams.
- Time saving.
- Already short listed CVs.
- Informed Sourcing



Database Process Flow

Client Contact and Assignment Procurement



Database Search to Yield Profiles
matching Client Requirements



Validating Short listed CV's



Presenting the CV's to the Client



Coordinating Interviews for Short
listed Candidates



Managing the Candidate and Client
Interface



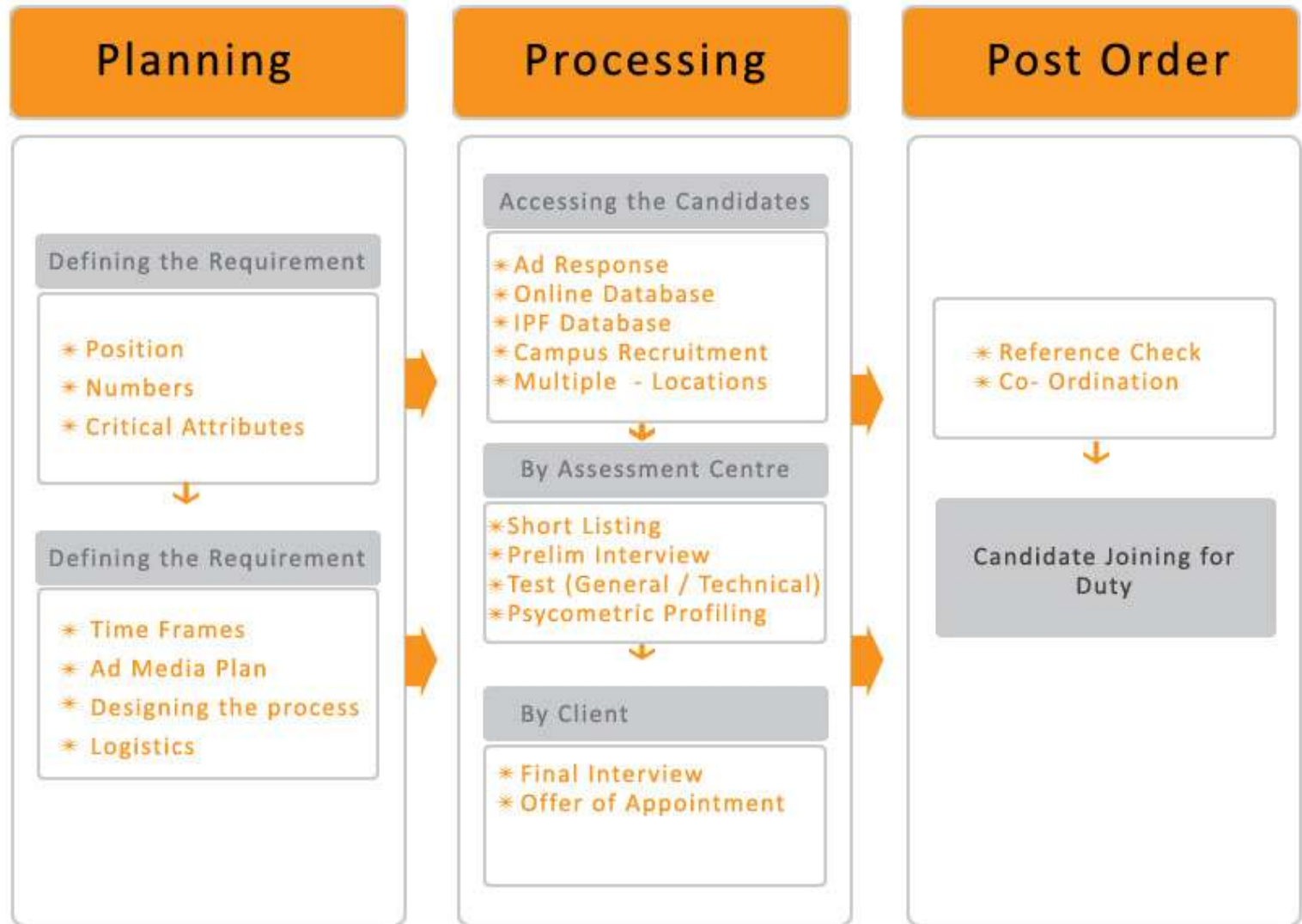
Candidate to Join Client's Roles

Turnkey Hiring

- IPF pioneered turnkey recruitment service in GCC .
- Addresses the need of a 'ready to work' Work Force against a time schedule.
- Project implementation at multiple locations.
- Mass recruitment.
- Pipeline of candidates – when recruitment happens over a period of time.
- Multi-pronged approach to access the resource pool.



Turnkey Recruitment Model

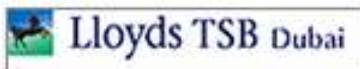




Partial Client List



Client Portfolio (Banking)



Client Portfolio (Automotive)



Client Portfolio (IT)



Client Portfolio (Real Estate)

AlMoayyed

albarari

Asteco

Al Fajer Properties



Member Of



Bin Hendi

Kanoo Group



الطائر
al tayer



Client Portfolio (Retail/FMCG)



Client Portfolio (Logistics)



Inchcape Shipping Services



Thank You

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